

Sequence 1: September, 20th to October, 8th

| Business courses: | | Taught in : | Level: | | | | |
|--------------------------|---|--------------------|---------------|----------|--------|--|--|
| AUD 22 100 | Techniques et pratiques comptables approfondies | French | Intermediate | 45 hours | 6 ECTS | Accounting detailed practises & techniques | |
| ECO 22 103 | Techniques d'importation et d'exportation | French | Intermediate | 45 hours | 6 ECTS | Importing and exporting techniques | |
| ECO 22 106 | Affaires et politiques européennes | French | Intermediate | 45 hours | 6 ECTS | European businesses & politics | |
| FIN 22 100 | Décisions financières et boursières | French | Intermediate | 45 hours | 6 ECTS | Financial and Market decisions | |
| FIN 22 120 | Analyse et diagnostic financier approfondis <i>Prerequisite: FIN 22 100 - FIN 22 101</i> | French | Advanced | 45 hours | 6 ECTS | Advanced financial analysis and diagnosis | |
| FIN 22 121 | Investment Bank Operations | English | Advanced | 45 hours | 6 ECTS | Investment Bank Operations | |
| GRH 22 101 | Management opérationnel de la GRH | French | Intermediate | 45 hours | 6 ECTS | Operational management of HRM | |
| GRH 22 111 | Human Resources in a Globalized Environment | English | Intermediate | 45 hours | 6 ECTS | | |
| MOP 22 100 | Pilotage opérationnel des achats | French | Intermediate | 45 hours | 6 ECTS | Purchase operational guiding | |
| MRK 22 100 | Marketing stratégique | French/English | Advanced | 45 hours | 6 ECTS | Strategic Marketing | |
| MRK 22 122 | Brand Management and New Communication Trends | English | Intermediate | 45 hours | 6 ECTS | | |
| SIO 22 102 | Management de projets innovants | French | Intermediate | 45 hours | 6 ECTS | Management of Innovative Projects | |
| SIO 22 106 | La technologie Web | French | Intermediate | 45 hours | 6 ECTS | WEB Technology | |
| STR 22 100 | Management stratégique des organisations | French | Advanced | 45 hours | 6 ECTS | Strategic Management of Organizations | |
| STR 22 115 | Sustaining a Successful Enterprise: Wine and non-profit Organization | English | Advanced | 45 hours | 6 ECTS | | |
| MEM 22 100 | Individual Project | English | | 12 hours | 6 ECTS | | |

Language courses:

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|------------|---|---------|--------------|----------|--------|------------------------------------|
| FRA 22 100 | French Language course for exchange students | French | 3 levels | 45 hours | 6 ECTS | beginner / intermediate / advanced |
| ANG 22 130 | Global Issues/Responsibility in Business / How Canada rocks the World: Canada's Options in the North American Community and Worldwide | English | Advanced | 30 hours | 4 ECTS | |
| ESP 22 125 | Vida cotidiana: Español Comunicativo / El papel de las empresas hispanas en el mundo | Spanish | Intermediate | 30 hours | 4 ECTS | |
| ALL 22 115 | Werbung / Sport in Deutschland | German | Intermediate | 30 hours | 4 ECTS | |

Sequence 2: October, 11th to November, 5th

| Business courses: | | Taught in : | Level: | | | | |
|--------------------------|---|--------------------|---------------|----------|--------|--|--|
| AUD 22 102 | Contrôle et mesure de la performance | French | Advanced | 45 hours | 6 ECTS | Management control & achievement. | |
| ECO 22 101 | Gestion de l'entreprise internationale | French | Intermediate | 45 hours | 6 ECTS | International Company Management | |
| ECO 22 115 | Microeconomics | English | Intermediate | 45 hours | 6 ECTS | | |
| FIN 22 101 | Business plan | French | Intermediate | 45 hours | 6 ECTS | Business plan | |
| FIN 22 109 | Options, futures et autres dérivés <i>Prerequisite: FIN 22 101</i> | French | Advanced | 45 hours | 6 ECTS | Accounts, options, futures and other derivatives | |
| GRH 22 114 | Organizational Theory | English | Advanced | 45 hours | 6 ECTS | | |
| MOP 22 102 | Gestion opérationnelle de la supply chain | French | Intermediate | 45 hours | 6 ECTS | Operational supply chain management | |
| MRK 22 110 | Marketing contextuel : Vin, Culture et Développement Durable | French | Intermediate | 45 hours | 6 ECTS | Contextual Marketing 1 | |
| MRK 22 119 | E-Commerce and E-Marketing | English | Intermediate | 45 hours | 6 ECTS | | |
| MRK 22 123 | Prise de décision stratégique et opérationnelle en marketing | French/English | Advanced | 45 hours | 6 ECTS | Strategic and operational decision-making in marketing | |
| SIO 22 107 | Systèmes d'information et stratégie d'entreprise | French | Intermediate | 45 hours | 6 ECTS | Information Systems & Company strategy | |
| SIO 22 110 | L'entreprise numérique | French | Intermediate | 45 hours | 6 ECTS | Numerical Enterprise | |
| STR 22 103 | Stratégie et création d'entreprise | French | Intermediate | 45 hours | 6 ECTS | Strategy & Company Creation | |

Language courses:

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|------------|---|---------|--------------|----------|--------|------------------------------------|
| FRA 22 100 | French Language course for exchange students | French | 3 levels | 45 hours | 6 ECTS | beginner / intermediate / advanced |
| ANG 22 131 | Study of Wine + The Wine Business / Travel and Tourism | English | Advanced | 30 hours | 4 ECTS | |
| ESP 22 126 | El producto comercial / Real Madrid / FC Barcelona o como entender la sociedad española viendo un partido de futbol | Spanish | Intermediate | 30 hours | 4 ECTS | |

Sequence 3: November, 8th to November, 26th

| Business courses: | | Taught in : | Level: | | | | |
|--------------------------|---|--------------------|---------------|----------|--------|---|--|
| AUD 22 103 | Contrôle de gestion et pilotage de l'entreprise <i>Prerequisite: AUD 22 102</i> | French | Advanced | 45 hours | 6 ECTS | Achievement guiding | |
| AUD 22 109 | Financial & International Accounting | English | Intermediate | 45 hours | 6 ECTS | | |
| ECO 22 112 | Intelligence économique et sûreté des organisations | French | Intermediate | 45 hours | 6 ECTS | Economic intelligence and organisations security | |
| FIN 22 100 | Décisions financières et boursières | French | Intermediate | 45 hours | 6 ECTS | Financial and Market decisions | |
| FIN 22 102 | Ingénierie et diagnostics financiers <i>Prerequisite FIN 22 100</i> | French | Advanced | 45 hours | 6 ECTS | Engineering and financial diagnosis | |
| FIN 22 119 | Métiers de la banque | French | Intermediate | 45 hours | 6 ECTS | Bank Careers | |
| GRH 22 103 | Responsabilité et fondements d'une éthique professionnelle | French | Intermediate | 45 hours | 6 ECTS | Responsibility & foundations of a professional ethics | |
| GRH 22 112 | International Mobility and Career Development | English | Advanced | 45 hours | 6 ECTS | | |
| JUR 22 101 | Droit de l'entreprise | French | Intermediate | 45 hours | 6 ECTS | Law in Enterprise | |
| MOP 22 101 | Le management stratégique de la fonction achat | French | Advanced | 45 hours | 6 ECTS | Strategic Management of purchasing | |
| MOP 22 111 | Supply Chain Management and Lean Logistics | English | Intermediate | 45 hours | 6 ECTS | | |
| MRK 22 101 | e-commerce et e-marketing | French | Intermediate | 45 hours | 6 ECTS | E-marketing & electronic business | |
| SIO 22 104 | Repas d'affaire | French | Intermediate | 45 hours | 6 ECTS | Business Lunch | |
| SIO 22 115 | Knowledge Management & Organisational Learning | English | Intermediate | 45 hours | 6 ECTS | | |
| STR 22 102 | Stratégie et politique des groupes industriels | French | Intermediate | 45 hours | 6 ECTS | Strategy of Industrial Groups | |
| STR 22 111 | Diagnostic stratégique et défense de projet en situation professionnelle (John Molson International Case Competition) | French | Advanced | 45 hours | 6 ECTS | Strategic Diagnosis & project presentation in a professional situation (John Molson International Case Competition) | |

Language courses:

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|------------|---|---------|--------------|----------|--------|--|
| ANG 22 130 | Global Issues/Responsibility in Business / How Canada rocks the World: Canada's Options in the North American Community and Worldwide | English | Advanced | 30 hours | 4 ECTS | |
| ESP 22 127 | Introducción al mundo de la empresa / El turismo desde/hacia España | Spanish | Intermediate | 30 hours | 4 ECTS | |

Sequence 4: November, 29th to December, 17th

Business courses:

| | | Taught in : | Level: | | | |
|------------|---|-------------|--------------|----------|--------|---|
| AUD 22 101 | Commissariat aux comptes et traitements comptables approfondis <i>Prerequisite AUD 22 100 - AUD 22 102</i> | French | Advanced | 45 hours | 6 ECTS | Auditorship and accounting treatments |
| FIN 22 101 | Business Plan | French | Intermediate | 45 hours | 6 ECTS | Business plan |
| FIN 22 103 | Financement <i>Prerequisite: FIN 22 100 - FIN 22 101</i> | French | Advanced | 45 hours | 6 ECTS | Financing and management of financial risks |
| FIN 22 105 | Gestion de trésorerie | French | Intermediate | 45 hours | 6 ECTS | Accounts Management |
| GRH 22 106 | Responsabilités et impacts (ENSCBP*) | French | Intermediate | 50 hours | 6 ECTS | Responsibilities and Impacts |
| JUR 22 100 | Fiscalité des entreprises et des groupes | French | Advanced | 45 hours | 6 ECTS | Enterprises and groups tax system |
| MOP 22 104 | Qualité et démarches d'excellence | French | Intermediate | 45 hours | 6 ECTS | Quality and excellence steps |
| MOP 22 113 | Supply Chain Strategy | English | Intermediate | 45 hours | 6 ECTS | |
| MRK 22 103 | Marketing et management des activités de service | French | Intermediate | 45 hours | 6 ECTS | Marketing and management service activities |
| MRK 22 106 | La communication Marketing intégrée | French | Intermediate | 45 hours | 6 ECTS | Integrated Marketing Communication |
| MRK 22 120 | Consumer Behaviour | English | Intermediate | 45 hours | 6 ECTS | |
| STR 22 117 | International Business Environments | English | Advanced | 45 hours | 6 ECTS | |

ENSCBP* Please note that ENSCPB courses are not taught at BEM. This course is given at the Chemistry Biology and Physics School (Ecole Nationale Supérieure de Chimie Biologie et Physique). This school is 10 minutes walk from BEM.

Language courses:

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|------------|---|---------|--------------|----------|--------|--|
| ANG 22 132 | Negotiation: Meetings, Presentations, Phone Calls / Cultural Awareness in Business | English | Advanced | 30 hours | 4 ECTS | |
| ANG 22 133 | Crisis Management in a Changing International Context / The Good Manager – Born or Made? | English | Advanced | 30 hours | 4 ECTS | |
| ESP 22 128 | El mercado del vino español y latinoamericano / Sociedad y Rock en América latina. | Spanish | Intermediate | 30 hours | 4 ECTS | |
| ESP 22 129 | España: de país emigrante a país de inmigración / Bolivia: El proceso del cambio y el estado de las cosas | Spanish | Intermediate | 30 hours | 4 ECTS | |
| ALL 22 116 | Der Einzelhandel / Deutsche Kultur: Musik, Film, kulturelle Events | German | Intermediate | 30 hours | 4 ECTS | |

Sequence 5: January, 10th to January, 28th

Business courses:

| | | Taught in : | Level: | | | |
|------------|--|-------------|--------------|----------|--------|--|
| AUD 22 100 | Techniques et pratiques comptables approfondies | French | Intermediate | 45 hours | 6 ECTS | Accounting detailed practises & techniques |
| AUD 22 102 | Contrôle et mesure de la performance | French | Advanced | 45 hours | 6 ECTS | Management control & achievement. |
| ECO 22 105 | Management public et partenariat public/privé | French | Intermediate | 45 hours | 6 ECTS | Public Management & public / private partnership |
| FIN 22 122 | Investment (same course as FIN 22.107 "Investissement et gestion des actifs" taught in French during the sequence 6) | English | Intermediate | 45 hours | 6 ECTS | |
| FIN 22 124 | Finance Internationale | French | Intermediate | 45 hours | 6 ECTS | International Finance |
| GRH 22 105 | La GRH du 3ème millénaire | French | Intermediate | 45 hours | 6 ECTS | 3rd millenium HRM |
| JUR 22 103 | Stratégies et pratiques juridiques de l'entreprise | French | Advanced | 45 hours | 6 ECTS | Enterprise strategies and legal practices |
| MOP 22 114 | Supply Chain Strategy and operations | English | Intermediate | 45 hours | 6 ECTS | |
| MRK 22 104 | La fonction de direction commerciale | French | Advanced | 45 hours | 6 ECTS | Trade Manager position |
| SIO 22 101 | Decision Analysis and Managerial Decision-Making | English | Advanced | 45 hours | 6 ECTS | |
| STR 22 104 | Reprise et Transmission d'entreprise | French | Intermediate | 45 hours | 6 ECTS | Project (Strategy & Company Creation) |

Language courses:

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|------------|---|---------|--------------|----------|--------|------------------------------------|
| FRA 22 100 | French Language course for exchange students | French | 3 levels | 45 hours | 6 ECTS | beginner / intermediate / advanced |
| ANG 22 132 | Negotiation: Meetings, Presentations, Phone Calls / Cultural Awareness in Business | English | Advanced | 30 hours | 4 ECTS | |
| ANG 22 134 | U.K. – The State of the Nation / Recruitment and Selection Methods, Interviewing Skills and Testing | English | Advanced | 30 hours | 4 ECTS | |
| ESP 22 130 | Mexico: Desde la Revolución hasta nuestros días / Literatura, cine y arte latinoamericano | Spanish | Intermediate | 30 hours | 4 ECTS | |
| ESP 22 125 | Vida cotidiana: Español Comunicativo / El papel de las empresas hispanas en el mundo | Spanish | Intermediate | 30 hours | 4 ECTS | |
| ALL 22 117 | Produktlancierung, Produktmanagement / Wein | German | Intermediate | 30 hours | 4 ECTS | |

Sequence 6: January, 31st to February, 18th

Business courses:

| | | Taught in : | Level: | | | |
|------------|---|----------------|--------------|----------|--------|---|
| ECO 22 100 | Les banques : métiers - stratégies et risques | French | Intermediate | 45 hours | 6 ECTS | Banks : jobs, strategies & risks |
| FIN 22 100 | Décisions financières et boursières | French | Intermediate | 45 hours | 6 ECTS | Financial and Market decisions |
| FIN 22 107 | Investissement et gestion des actifs <i>Same course as FIN 22 122 "Investment" taught in English during the sequence 5</i> | French | Intermediate | 45 hours | 6 ECTS | Investment and assets management |
| FIN 22 123 | Applied Financial Analysis and Forecasting | English | Intermediate | 45 hours | 6 ECTS | |
| GRH 22 113 | Human Resource Management : A Strategic Perspective | English | Advanced | 45 hours | 6 ECTS | |
| MOP 22 110 | Statistics for Managers | English | Intermediate | 45 hours | 6 ECTS | |
| MQT 22 101 | Des prévisions aux objectifs commerciaux | French | Intermediate | 45 hours | 6 ECTS | From predictions to commercial objectives |
| MRK 22 105 | La distribution : relation distributeur-producteur-consommateur | French | Advanced | 45 hours | 6 ECTS | Distribution : producers - distributors relationships |
| MRK 22 124 | Marketing contextuel : Luxe, Sport et International | French/English | Intermediate | 45 hours | 6 ECTS | Contextual Marketing 2 |
| SIO 22 108 | Conduite d'un projet système d'information | French | Intermediate | 45 hours | 6 ECTS | Leading an information systems project |
| STR 22 101 | Stratégie et marchés émergents | French | Advanced | 45 hours | 6 ECTS | Strategy and emerging markets |

Language courses:

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|------------|---|---------|--------------|----------|--------|------------------------------------|
| FRA 22 100 | French Language course for exchange students | French | 3 levels | 45 hours | 6 ECTS | beginner / intermediate / advanced |
| ANG 22 132 | Negotiation: Meetings, Presentations, Phone Calls / Cultural Awareness in Business | English | Advanced | 30 hours | 4 ECTS | |
| ANG 22 130 | Global Issues/Responsibility in Business / How Canada rocks the World: Canada's Options in the North American Community and Worldwide | English | Advanced | 30 hours | 4 ECTS | |
| ANG 22 131 | Study of Wine + The Wine Business / Travel and Tourism | English | Advanced | 30 hours | 4 ECTS | |
| ANG 22 135 | English at Work / Managing the workforce of the future | English | Advanced | 30 hours | 4 ECTS | |
| ESP 22 127 | Introducción al mundo de la empresa / El turismo desde/hacia España | Spanish | Intermediate | 30 hours | 4 ECTS | |
| ESP 22 128 | El mercado del vino español y latinoamericano / Sociedad y Rock en América latina. | Spanish | Intermediate | 30 hours | 4 ECTS | |
| ALL 22 118 | Interkulturelles Management / Die deutsche Jugend im neuen Jahrtausend : Eine Generationsstudie | German | Intermediate | 30 hours | 4 ECTS | |

Sequence 7: March, 7th to April, 1st

| Business courses: | | Taught in : | Level: | | | |
|--------------------------|--|--------------------|---------------------|-----------------|---------------|---|
| AUD 22 108 | La comptabilité en IFRS : pratiques comptables internationales <i>Prerequisite: AUD 22 100 - AUD 22 101</i> | French | Advanced | 45 hours | 6 ECTS | IFRS accounting; international law practices |
| ECO 22 107 | Stratégies et politiques industrielles | French | Intermediate | 45 hours | 6 ECTS | Industrial strategies & politics |
| ECO 22 113 | Intelligence économique et innovation : enjeux et menaces dans les secteurs stratégiques | French | Intermediate | 45 hours | 6 ECTS | Business intelligence and innovation: challenges and threats in the strategic sectors |
| ECO 22 116 | Introduction to business in India: Cultural and Politico-Economic Context (Indian Track) | English | Intermediate | 45 hours | 6 ECTS | |
| FIN 22 101 | Business Plan | French | Intermediate | 45 hours | 6 ECTS | Business plan |
| FIN 22 118 | Gestion de patrimoine | French | Intermediate | 45 hours | 6 ECTS | Capital Management |
| GRH 22 109 | Sport et Management | French | Intermediate | 45 hours | 6 ECTS | Sport management |
| JUR 22 101 | Droit de l'entreprise | French | Intermediate | 45 hours | 6 ECTS | Law in Enterprise |
| MRK 22 102 | Marketing B2B | French | Advanced | 45 hours | 6 ECTS | B2B Marketing |
| MRK 22 121 | B2B & Industrial Marketing | English | Intermediate | 45 hours | 6 ECTS | |
| SIO 22 103 | Aide à la décision managériale : stratégies, techniques et outils pour prendre les bonnes décisions | French | Advanced | 45 hours | 6 ECTS | Modelling of management problems and decisions analysis |
| STR 22 105 | Stratégie et développement international de l'entreprise | French | Intermediate | 45 hours | 6 ECTS | Strategy and Company International development |
| STR 22 118 | Environment, Social, Governance (ESG) and Capital Markets | English | Advanced | 45 hours | 6 ECTS | |

Language courses:

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|-------------------|---|---------|--------------|----------|--------|--|
| ANG 22 132 | Negotiation: Meetings, Presentations, Phone Calls / Cultural Awareness in Business | English | Advanced | 30 hours | 4 ECTS | |
| ANG 22 133 | Crisis Management in a Changing International Context / The Good Manager – Born or Made? | English | Advanced | 30 hours | 4 ECTS | |
| ESP 22 128 | El mercado del vino español y latinoamericano / Sociedad y Rock en América latina. | Spanish | Intermediate | 30 hours | 4 ECTS | |
| ESP 22 129 | España: de país emigrante a país de inmigración / Bolivia: El proceso del cambio y el estado de las cosas | Spanish | Intermediate | 30 hours | 4 ECTS | |

Sequence 8: April, 4th to April, 29th

| Business courses: | | Taught in : | Level: | | | |
|--------------------------|--|--------------------|---------------------|-----------------|---------------|--|
| AUD 22 102 | Contrôle et mesure de la performance | French | Advanced | 45 hours | 6 ECTS | Management control & achievement. |
| ECO 22 102 | IDE et nouveaux risques mondiaux : problématique, pratiques et applications (<i>same course as ECO 22.108 "Géoéconomie des ressources rares en exploitation responsable" taught in French during the sequence 4</i>) | French | Intermediate | 45 hours | 6 ECTS | Integrated Development Environment and new global risks : Problematics, Practises & Applications |
| FIN 22 102 | Ingénierie et diagnostics financiers <i>Prerequisite : FIN 22 100</i> | French | Advanced | 45 hours | 6 ECTS | Engineering and financial diagnosis |
| FIN 22 117 | Finance éthique et Micro-finance : Responsabilité Globale, Code de Déontologie et Volontariat. | French | Intermediate | 45 hours | 6 ECTS | Ethics and Finance |
| GRH 22 100 | Management du changement responsable dans les organisations compétentes | French | Intermediate | 45 hours | 6 ECTS | Management of responsible change in competent organizations |
| GRH 22 115 | Human Resource Management in India (Indian Track) | English | Intermediate | 45 hours | 6 ECTS | |
| MOP 22 109 | Présent et futur de la fonction Achats | French | Intermediate | 45 hours | 6 ECTS | Present & Future of purchase function |
| MOP 22 112 | Logistics in a Global Environment | English | Intermediate | 45 hours | 6 ECTS | |
| MRK 22 106 | La communication marketing intégrée | French | Intermediate | 45 hours | 6 ECTS | Integrated Marketing Communication |
| MRK 22 107 | La fonction chef de produit 1 (<i>indivisible with MRK 22.108 sequence 9</i>) | French | Advanced | 45 hours | 6 ECTS | Product Manager position 1 |
| SIO 22 105 | International Project Management | English | Advanced | 45 hours | 6 ECTS | |

Language courses:

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|-------------------|---|---------|--------------|----------|--------|--|
| ANG 22 132 | Negotiation: Meetings, Presentations, Phone Calls / Cultural Awareness in Business | English | Advanced | 30 hours | 4 ECTS | |
| ANG 22 133 | Crisis Management in a Changing International Context / The Good Manager – Born or Made? | English | Advanced | 30 hours | 4 ECTS | |
| ANG 22 131 | Study of Wine + The Wine Business / Travel and Tourism | English | Advanced | 30 hours | 4 ECTS | |
| ESP 22 130 | Mexico: Desde la Revolución hasta nuestros días / Literatura, cine y arte latinoamericano | Spanish | Intermediate | 30 hours | 4 ECTS | |
| ESP 22 125 | Vida cotidiana: Español Comunicativo / El papel de las empresas hispanas en el mundo | Spanish | Intermediate | 30 hours | 4 ECTS | |
| ALL 22 118 | Interkulturelles Management / Die deutsche Jugend im neuen Jahrtausend : Eine Generationsstudie | German | Intermediate | 30 hours | 4 ECTS | |

Sequence 9: May, 2nd to May, 20th

| Business courses: | | Taught in : | Level: | | | |
|--------------------------|---|--------------------|---------------------|-----------------|---------------|---|
| AUD 22 110 | Accounting for Decision Making & Performance Control | English | Intermediate | 45 hours | 6 ECTS | |
| FIN 22 125 | Business Performance Management | French | Intermediate | 45 hours | 6 ECTS | Business Performance Management |
| FIN 22 106 | Stratégies et pratiques bancaires <i>Prerequisite: FIN 22 119</i> | French | Advanced | 45 hours | 6 ECTS | Banking strategies & practises |
| FIN 22 120 | Analyse et diagnostic financier approfondis <i>Prerequisite: FIN 22 100 - FIN 22 101</i> | French | Advanced | 45 hours | 6 ECTS | Advanced financial analysis and diagnosis |
| GRH 22 110 | Ethique et management | French | Intermediate | 45 hours | 6 ECTS | Ethics and management |
| MOP 22 105 | Management des risques | French | Intermediate | 45 hours | 6 ECTS | Risks Management |
| MRK 22 108 | La fonction chef de produit 2 (<i>indivisible with MRK 22.107 sequence 8</i>) | French | Advanced | 45 hours | 6 ECTS | Product Manager position 2 |
| STR 22 116 | Strategic Management | English | Advanced | 45 hours | 6 ECTS | |
| MRK 22 126 | Marketing (Indian Track) | English | Intermediate | 45 hours | 6 ECTS | |

Language courses:

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|-------------------|---|---------|--------------|----------|--------|--|
| ANG 22 132 | Negotiation: Meetings, Presentations, Phone Calls / Cultural Awareness in Business | English | Advanced | 30 hours | 4 ECTS | |
| ANG 22 130 | Global Issues/Responsibility in Business / How Canada rocks the World: Canada's Options in the North American Community and Worldwide | English | Advanced | 30 hours | 4 ECTS | |
| ANG 22 131 | Study of Wine + The Wine Business / Travel and Tourism | English | Advanced | 30 hours | 4 ECTS | |
| ESP 22 126 | El producto comercial / Real Madrid / FC Barcelona o como entender la sociedad española viendo un partido de fútbol | Spanish | Intermediate | 30 hours | 4 ECTS | |
| ESP 22 128 | El mercado del vino español y latinoamericano / Sociedad y Rock en América latina. | Spanish | Intermediate | 30 hours | 4 ECTS | |
| ALL 22 115 | Werbung / Sport in Deutschland | German | Intermediate | 30 hours | 4 ECTS | |

Sequence 10: May, 23rd to June, 10th

Business courses:

| | | Taught in : | Level: | | | |
|-------------------|--|----------------|---------------------|-----------------|---------------|---|
| AUD 22 101 | Commissariat aux comptes et traitements comptables approfondis <i>Prerequisite: AUD 22 100 - AUD 22 102</i> | French | Advanced | 45 hours | 6 ECTS | Auditorship and accounting treatments |
| ECO 22 104 | Risque-pays Chine | French | Intermediate | 45 hours | 6 ECTS | Risk-country China |
| FIN 22 103 | Financement <i>Prerequisite: FIN 22 100 - FIN 22 101</i> | French | Advanced | 45 hours | 6 ECTS | Financing and management of financial risks |
| MOP 22 103 | Management stratégique de la Supply Chain | French | Intermediate | 45 hours | 6 ECTS | Logistics flow management issues |
| MRK 22 109 | Le dirigeant de la PME-PMI et son marketing | French | Intermediate | 45 hours | 6 ECTS | SMEs-SMIs managers dealing with company marketing |
| MRK 22 118 | Communication avancée <i>Prerequisite: MRK 22 106</i> | French | Advanced | 45 hours | 6 ECTS | Advanced Communication |
| MRK 22 127 | Wine Marketing | English | Intermediate | 45 hours | 6 ECTS | |
| GRH 22 116 | Personal Branding (<i>same course as GRH 22117 sequence 10 taught in English</i>) | French | Advanced | 45 hours | 6 ECTS | Personal Branding |
| GRH 22 117 | From Personal to Professional Development | English | Advanced | 45 hours | 6 ECTS | |
| SIO 22 109 | Progiciel de gestion intégrée et audit | French | Intermediate | 45 hours | 6 ECTS | Integrated Management Software and audit |
| SIO 22 113 | TIC et management du comportement | French | Intermediate | 45 hours | 6 ECTS | TIC & Behaviour Management |
| STR 22 119 | Strategic Management in the Indian Context (Indian track) | English | Intermediate | 45 hours | 6 ECTS | |

Language courses:

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|-------------------|---|---------|--------------|----------|--------|
| ANG 22 132 | Negotiation: Meetings, Presentations, Phone Calls / Cultural Awareness in Business | English | Advanced | 30 hours | 4 ECTS |
| ANG 22 130 | Global Issues/Responsibility in Business / How Canada rocks the World: Canada's Options in the North American Community and Worldwide | English | Advanced | 30 hours | 4 ECTS |
| ESP 22 125 | Vida cotidiana: Español Comunicativo / El papel de las empresas hispanas en el mundo | Spanish | Intermediate | 30 hours | 4 ECTS |
| ESP 22 131 | Un paseo por Venezuela / Argentina 2000 | Spanish | Intermediate | 30 hours | 4 ECTS |